

Message Text

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ACTION EA-14

INFO OCT-01 ADP-00 CIAE-00 COME-00 EB-11 INR-10 LAB-06

NSAE-00 PA-03 RSC-01 SIL-01 USIA-15 PRS-01 NSC-10

NSCE-00 TRSE-00 SS-15 L-03 H-03 STR-08 OMB-01 RSR-01

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R 210525Z AUG 73

FM USLO PEKING

TO SECSTATE WASHDC 588

INFO AMCONSUL HONG KONG

C O N F I D E N T I A L PEKING 0850

E.O. 11652: GDS

TAGS: ETRD, CH

SUBJ: USG REPRESENTATION AT CANTON FAIR

REF: A) PEKING 0789 B) STATE 163092

1. USLO HAS DEFERRED DISCUSSION OF NCUSCT PROPOSALS BY CANCELLING ITS REQUEST FOR A MEETING WITH MFT. IN THE EVENT THAT THE DEPARTMENT, AFTER ITS REVIEW, MAY STILL WISH US TO PROCEED WITH A REPRESENTATION ON BEHALF OF NCUSCT, WE INDICATED THAT WE MIGHT RENEW OUR REQUEST FOR AN APPOINTMENT WITHIN ONE OR TWO WEEKS.

2. WE ARE IN FULL AGREEMENT WITH FINAL SENTENCE REF B, AND WE HAD PLANNED TO MAKE A STRONG PRESENTATION ON NCUSCT'S BEHALF AS INSTRUCTED IN STATE 135791. WE BELIEVE NCUSCT SHOULD HAVE A SUITE AT THE FAIR JUST AS COMPARABLE ORGANIZATIONS SUCH AS THE SINO-BRITISH TRADE COUNCIL DO, AND SHOULD PROVIDE AS MANY SERVICES TO BUSINESSMEN AS THE PRC WILL ALLOW. (THE TELEX REQUEST, HOWEVER, SEEMS PREMATURE SINCE NO FACILITIES NOW EXIST, AND WHEN THEY DO EXIST THERE MAY NOT BE ENOUGH LINES TO PERMIT THE CHINESE TO LEASE ONE EXCLUSIVELY TO ANY ONE ORGANIZATION. WE HAD INTENDED TO MAKE THE PROPOSAL ANYWAY WITH THE VIEW THAT

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IT MAY BECOME POSSIBLE SOME TIME IN THE FUTURE.)

3. WE HOPE CONSIDERATION IS NOT BEING GIVEN TO A "JOINT" OFFICE AT CANTON, AS IS IMPLIED IN STATE 159308. WE BELIEVE THAT THE CHINESE WOULD PREFER TO SEE SOME DEGREE OF SEPARATION BETWEEN NCUSCT AND THE USG (IN PEKING CCPIT AND MFT ARE HOUSED SEARATELY) AND WE BELIEVE MANY AMERICAN BUSINESSMEN AT THE FAIR, PARTICULARLY NON-NCUSCT MEMBERS, WOULD ALSO WISH IT THIS WAY. HOWEVER, A PHYSICAL SEPARATION NEED NOT PREVENT THE CLOSEST KIND OF COOPERATION BETWEEN THE USG AND NCUSCT AT CANTON. HOPEFULLY, THE SUITES WOULD BE IN CLOSE PROXIMITY.

4. AS INDICATED IN REF A, IN PRESENTING NCUSCT'S PROPOSALS, WE ALSO PLANNED TO OUTLINE TO MFT OUR THINKING ON USG REPRESENTATION IN CANTON. IF WE ARE NOT INSTRUCTED TO SPEAK TO MFT ON BEHALF OF NCUSCT, WE BELIEVE IT WILL BE DESIRABLE FOR US TO REQUEST VISAS FOR STARBIRD AND PERITO AND TO INQUIRE IF ALLEN AND CHAMPEAUX MIGHT ALSO PAY BRIEF VISITS TO THE FAIR. ALTERNATIVELY, THESE CONGEN VISAS COULD BE REQUESTED THROUGH THE CHINA RESOURCES COMPANY IN HONG KONG (THE BRITISH USE THIS PRACTICE), BUT WE THINK IT WOULD BE BETTER TO SHOW USLO BACKING BY MAKING THE REQUESTS HERE. (WE ASSUME CLARKE'S VISA CAN BE ARRANGED THROUGH PRCLO WASHINGTON). USLO WOULD APPRECIATE DEPARTMENT'S THINKING IN THIS REGARD.
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